

Translation

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Summary of Consolidated Financial Results for the Six Months Ended September 30, 2023 (Based on Japanese GAAP)

November 2, 2023

Company name: Yasuda Logistics Corporation
 Stock exchange listing: Tokyo
 Stock code: 9324 URL: <https://www.yasuda-soko.co.jp>
 Representative: President & CEO Nobuyuki Fujii
 General Manager
 Inquiries: Accounting Dept. Masayuki Arakawa TEL 03-3452-7311
 Scheduled date to file Quarterly Securities Report: November 10, 2023
 Scheduled date to commence dividend payments: December 4, 2023
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: Yes

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the six months ended September 30, 2023 (from April 1, 2023 to September 30, 2023)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended September 30, 2023	32,896	11.2	1,141	(7.2)	1,886	(12.3)	1,175	(16.6)
Six months ended September 30, 2022	29,589	17.7	1,229	(11.7)	2,150	8.1	1,409	10.9

Note: Comprehensive income Six months ended September 30, 2023 ¥8,544 million [445.7%]
 Six months ended September 30, 2022 ¥1,565 million [0.1%]

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Six months ended September 30, 2023	40.59		-	
Six months ended September 30, 2022	48.65		-	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of September 30, 2023	183,551	85,503	46.4
As of March 31, 2023	166,005	77,372	46.4

Reference: Equity As of September 30, 2023 ¥85,120 million
 As of March 31, 2023 ¥76,994 million

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2023	-	12.50	-	13.50	26.00
Year ending March 31, 2024	-	13.50	-	-	-
Year ending March 31, 2024 (Forecast)	-	-	-	13.50	27.00

Note: Revision of cash dividend forecast most recently announced: No

3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	68,000	13.8	2,600	2.6	3,500	(7.3)	2,150	(4.3)	74.23

Note: Revision of consolidated financial results forecast most recently announced: No

4. Notes

- (1) Changes in significant subsidiaries during the six months ended September 30, 2023
(changes in specified subsidiaries resulting in the change in scope of consolidation): Yes
Number of newly consolidated: 1 Company name: Yasuda Logistics Singapore Pte. Ltd.
Number of excluded from consolidation: 0
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
Changes in accounting policies due to revisions to accounting standards and other regulations: No
Changes in accounting policies due to other reasons: No
Changes in accounting estimates: No
Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2023	30,360,000 shares	As of March 31, 2023	30,360,000 shares
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Number of treasury shares at the end of the period

As of September 30, 2023	1,396,002 shares	As of March 31, 2023	1,395,882 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Six months ended September 30, 2023	28,964,026 shares	Six months ended September 30, 2022	28,961,418 shares
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* Quarterly financial results reports are exempt from quarterly reviews conducted by certified public accountants or an audit corporation.

* Proper use of forecasts of financial results, and other special matters

The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. These statements do not purport that the Company pledges to realize such statements. Actual performance and other results may differ materially due to various factors.

Quarterly consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of March 31, 2023	As of September 30, 2023
Assets		
Current assets		
Cash and deposits	15,139	14,423
Notes and Operating accounts receivable	9,586	10,999
Merchandise	3,025	2,765
Other	1,023	1,434
Allowance for doubtful accounts	(2)	(2)
Total current assets	28,771	29,619
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	36,867	37,584
Machinery, equipment and vehicles, net	2,368	2,325
Tools, furniture and fixtures, net	906	863
Land	37,036	38,799
Construction in progress	3,054	7,178
Total property, plant and equipment	80,233	86,750
Intangible assets		
Goodwill	4,639	4,695
Leasehold interests in land	1,016	1,016
Other	2,301	2,206
Total intangible assets	7,957	7,918
Investments and other assets		
Investment securities	45,666	55,827
Deferred tax assets	584	592
Retirement benefit asset	672	702
Other	2,138	2,159
Allowance for doubtful accounts	(19)	(18)
Total investments and other assets	49,042	59,263
Total non-current assets	137,233	153,932
Total assets	166,005	183,551

(Millions of yen)

	As of March 31, 2023	As of September 30, 2023
Liabilities		
Current liabilities		
Trade accounts payable	4,721	5,748
Short-term borrowings	10,320	8,386
Current portion of bonds payable	62	62
Current portion of long-term borrowings	2,631	2,821
Income taxes payable	534	495
Accrued expenses	1,692	1,764
Other	2,286	1,995
Total current liabilities	22,249	21,273
Non-current liabilities		
Bonds payable	10,299	16,768
Long-term borrowings	35,980	36,528
Deferred tax liabilities	12,636	15,946
Retirement benefit liability	2,194	2,206
Long-term leasehold and guarantee deposits received	4,081	4,129
Other	1,190	1,196
Total non-current liabilities	66,383	76,774
Total liabilities	88,632	98,048
Net assets		
Shareholders' equity		
Share capital	3,602	3,602
Capital surplus	2,814	2,814
Retained earnings	41,595	42,378
Treasury shares	(1,175)	(1,175)
Total shareholders' equity	46,836	47,619
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	29,430	36,496
Foreign currency translation adjustment	67	377
Remeasurements of defined benefit plans	660	627
Total accumulated other comprehensive income	30,157	37,500
Non-controlling interests	378	382
Total net assets	77,372	85,503
Total liabilities and net assets	166,005	183,551

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Six months ended September 30, 2022	Six months ended September 30, 2023
Operating revenue		
Storage revenue	4,213	5,022
Warehouse cargo handling revenue	4,371	4,810
Land transportation revenue	10,648	13,124
International freight forwarding revenue	4,768	3,549
Rent revenue of logistics facilities	892	964
Rent revenue of real estate	2,334	2,398
Other	2,361	3,027
Total operating revenue	29,589	32,896
Operating costs		
Operating expenses	12,496	13,362
Personal expenses	6,364	6,781
Rent expenses	1,717	2,038
Taxes and dues	566	637
Depreciation	1,673	1,842
Other	3,582	4,460
Total operating costs	26,400	29,123
Operating gross profit	3,189	3,773
Selling, general and administrative expenses		
Remuneration, salaries and allowances	807	1,060
Welfare expenses	136	172
Retirement benefit expenses	31	34
Depreciation	84	174
Commission expenses	232	288
Taxes and dues	77	83
Other	588	816
Total selling, general and administrative expenses	1,959	2,631
Operating profit	1,229	1,141
Non-operating income		
Interest income	1	9
Dividend income	859	966
Foreign exchange gains	327	53
Miscellaneous income	46	96
Total non-operating income	1,234	1,125
Non-operating expenses		
Interest expenses	297	310
Borrowing related expenses	14	14
Bond issuance costs	–	42
Miscellaneous expenses	1	12
Total non-operating expenses	313	380
Ordinary profit	2,150	1,886

(Millions of yen)

	Six months ended September 30, 2022	Six months ended September 30, 2023
Extraordinary income		
Gain on sale of non-current assets	13	30
Total extraordinary income	13	30
Extraordinary losses		
Loss on sale of non-current assets	4	0
Loss on abandonment of non-current assets	41	87
Total extraordinary losses	46	88
Profit before income taxes	2,116	1,827
Income taxes - current	663	630
Income taxes - deferred	7	13
Total income taxes	671	644
Profit	1,445	1,183
Profit attributable to non-controlling interests	36	8
Profit attributable to owners of parent	1,409	1,175

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Six months ended September 30, 2022	Six months ended September 30, 2023
Profit	1,445	1,183
Other comprehensive income		
Valuation difference on available-for-sale securities	(225)	7,066
Foreign currency translation adjustment	371	327
Remeasurements of defined benefit plans, net of tax	(25)	(33)
Total other comprehensive income	120	7,360
Comprehensive income	1,565	8,544
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,507	8,518
Comprehensive income attributable to non-controlling interests	58	25

Consolidated statements of cash flows

(Millions of yen)

	Six months ended September 30, 2022	Six months ended September 30, 2023
Cash flows from operating activities		
Profit before income taxes	2,116	1,827
Depreciation	1,758	2,017
Increase (decrease) in allowance for doubtful accounts	(0)	(0)
Increase/decrease in net defined benefit asset and liability	(13)	(65)
Interest and dividend income	(861)	(976)
Interest expenses	297	310
Loss (gain) on sale of non-current assets	(8)	(29)
Loss on abandonment of non-current assets	41	87
Decrease (increase) in trade receivables	(1,171)	(1,028)
Decrease (increase) in inventories	186	260
Increase (decrease) in trade payables	776	756
Increase (decrease) in leasehold and guarantee deposits received	77	47
Other, net	(327)	(125)
Subtotal	2,872	3,082
Interest and dividends received	861	975
Interest paid	(298)	(307)
Income taxes paid	(736)	(684)
Net cash provided by (used in) operating activities	2,697	3,065
Cash flows from investing activities		
Payments into time deposits	(11)	(9)
Purchase of property, plant and equipment	(2,460)	(6,465)
Proceeds from sale of property, plant and equipment	22	106
Purchase of intangible assets	(422)	(57)
Purchase of investment securities	(2)	(2)
Purchase of shares of subsidiaries resulting in change in scope of consolidation	–	(256)
Other, net	(45)	(6)
Net cash provided by (used in) investing activities	(2,919)	(6,691)
Cash flows from financing activities		
Proceeds from short-term borrowings	120	4,240
Repayments of short-term borrowings	(120)	(6,249)
Proceeds from long-term borrowings	200	180
Repayments of long-term borrowings	(1,625)	(1,405)
Proceeds from issuance of bonds	–	6,457
Redemption of bonds	(31)	(31)
Purchase of treasury shares	–	(0)
Dividends paid	(377)	(392)
Other, net	(121)	(133)
Net cash provided by (used in) financing activities	(1,955)	2,664
Effect of exchange rate change on cash and cash equivalents	480	242
Net increase (decrease) in cash and cash equivalents	(1,696)	(718)
Cash and cash equivalents at beginning of period	18,199	15,101
Cash and cash equivalents at end of period	16,502	14,382