Yasuda Logistics Group

Medium-Term Management Plan

FY2025-FY2027

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YASDA GROUP CHALLENGE 2027

May 7, 2025

YASUDA LOGISTICS CORPORATION

(TSE Prime securities code: 9324)



Overview of the New Medium-Term Management Plan



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YASDA GROUP CHALLENGE 2027

Basic policy

We aim to provide "YASDA Value" that surpasses the expectations of society and our customers by evolving our cutting-edge technology, diverse human resources, and domestic and international network as the collective strength of the Yasuda Logistics Group.

Basic

strategy

Logistics business

- Expand networks through group collaboration
- Provide high-quality, valueadded logistics services that address latent needs
- Promote efficiency and rationalization

Real estate business

- Enhance value through the maintenance and redevelopment of real estate holdings
- Offer real estate solutions based on our expertise

Management infrastructure

- Increase productivity
- Promote sustainabilityfocused management
- Strengthen group governance
- Implement a capital policy that enables sustainable growth, maintains financial soundness, and enhances shareholder returns

Consolidated numerical targets

Fiscal Year Ending March 2028 Operating revenue

82.0 billion yen

Operating profit

4.5 billion yen

ROE

5.5% or more

Consolidated numerical targets (Fiscal Year Ending March 2028)



	Fiscal Year Ending March 2025	Fiscal Year Ending March 2028 Third year of the medium- term management plan (performance targets)	Increase	Increase rate
Operating revenue	75.1 billion yen	82.0 billion yen	6.8 billion yen	9%
Operating profit	3.5 billion yen	4.5 billion yen	0.9 billion yen	28%
ROE	3.0%	5.5 % or more	2.5 pt or more	-

Non-financial goals



Aiming to solve both global environmental and social issues while achieving sustained business development through sustainability-focused management

Non-financial goals

Material Issues	Related SDGs	Non-financial goals	Туре	FY2024 results	FY2027 targets	FY2030 targets		
Create an optimal social environment by providing high-quality, safe services	3 and secure 9 security sections 11 accommodations and recommodations are recognized and recog	Number of business improvement reports submitted	•	1,040	1,300	1,500		
		Percentage of generative Al users(*1)	•	7.9%	20%	50%		
Contribute to a low-carbon, recycling-oriented society	7 WINNESS AND THE SECOND THE SECO	CO ₂ emission reduction rate (Scope 1+2) ^(*2)	•	12%(*3)	19%	30%		
		Amount of renewable energy generated	•	822 MWh	3,700 MWh	5,000 MWh		
	3 accentivations To senser To s	Percentage of female managers		12.9%	20%	25%		
Realize a workplace where		Percentage of annual paid vacations taken		66.2%	75%	75%		
diverse human resources can embody comfort and affluence		Percentage of male workers who take child-rearing leave	•	66.7%	75%	100%		
		Number of training sessions taken per employee	•	4.1 times	4.5 times	5.0 times		
Practice management with a deep awareness of corporate social responsibility	16 PAST, SINCE 17 INTRODUCED IN THE COST. 17 INTRODUCED IN THE COST.	Yasuda Logistics Group will work to raise its level of corporate governance and step up its efforts to manage various risks (such as compliance, information security, and disaster risk reduction) on a group-wide basis.						

^{••••} Group goals ••••• Goals for Yasuda Logistics Corp. alone

^(*1) Percentage obtained by counting employees who use generative Al once or more per business day as "one person-days" and dividing the total number of Al users during one year (person-days) by the total number of employees during the year (person-days). (*2) CO₂ emission reduction rate based on the fiscal year 2022.

^(*3) Provisional value as of May 7, 2025.

Capital allocation



Maintaining financial soundness by <u>reducing cross-shareholdings</u> (worth approximately ¥10 billion in market price over three years) and replacing existing <u>assets with others</u> in addition to utilizing cash flows from operating activities and interest-bearing debts.

Aiming to strengthen shareholder returns through <u>payment of progressive dividends and flexible acquisition of treasury stock</u> while <u>making business</u> investments worth ¥36 billion, approximately 1.5 times as large as cash flows from operating activities, in order to increase future profit-making capacity.

Capital allocation (3 years during the period of the new medium-term management plan)

Utilization of interestbearing debts, asset replacement, etc.

Cash flows from operating activities **24**

Reduction of crossshareholdings

Expenditure

Unit: ¥1 billion

Business investments 36

Shareholder returns

Logistics business:

29 billion yen

- Construction of the Haneda Office (tentative name)
- Large-scale renewal of the Tokyo Logistics Center (Yoshikawa)
- Construction of Orient Service's warehouse for hazardous materials in Kasugai
- Reconstruction of Warehouse No.6 in Moriyacho Logistics Center
 Other investments include the construction of bases, capital investments, M&As, and the renewal of existing logistics facilities that contribute to logistics business strategy.

Real estate business:

4 billion yen

Large-scale renewal of Yasuda Shibaura Building No. 8 in Tokyo
 Other investments include redevelopment, capital investments, and the
 renewal of existing facilities that contribute to real estate business strategy.

IT/DX:

3 billion yen

Investments include the introduction of advanced technology and system development that contribute to the expansion of Next YOURS functions and the promotion of DX.

Payment of progressive dividends

Flexible acquisition of treasury stock

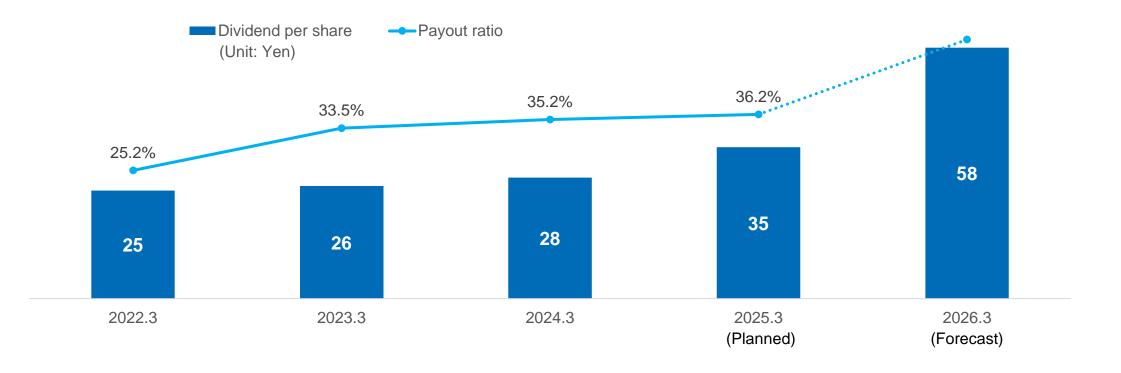
Strengthening shareholder returns



Up to now

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| The goal was to maintain the consolidated payout ratio at 30% or more. | Progressive dividends with a minimum payout ratio of 30% | Flexible acquisition of treasury stock will be considered.





Logistics, Progress, Borderless.

